

April 2025



NEWSLETTER
KEEPING YOU CONNECTED & CURRENT

NABIP-Dallas Upcoming Event



**JULIAN
SADO**


Author, Speaker, Licensed
NLP Practitioner, Behavioral
Coach-SNLP, CLC, CEIC


**GUEST
SPEAKER**



The Future of Health & Human Interaction

Event by NABIP - Dallas Chapter

 Wed, May 21, 2025, 11:30 AM - 1:00 PM (your local time)

 Walnut Glen Tower, 8144 Walnut Hill Ln, Dallas, TX, US, 75231
1st Floor Conference

New Location!

Walnut Glen Tower, 8144 Walnut Hill Ln, 1st Floor Conference
Room Dallas, TX 75231, USA

RSVP

Special thanks to our sponsor.



More Information

NABIP-Dallas 2025/2026 Board of Directors

President: Jennifer Stanley, JD

Secretary: Cindy Goodman

Treasurer: Michelle McLaren

Membership: Carmen Freeman

Professional Development: Michelle McLaren

Executive Assistant: Patricia Pattison

President Elect/Awards: Carmen Freeman

Media/Communications: Halee Johnson, MPH

Legislative Chair: Meghann High

Trustee: Charles Rosen

Interested in giving back to the association and joining our team? We have multiple open board positions and volunteer opportunities, such as: Vice President (requires two years of service on a NABIP Board or similar association (such as NAIFA), Membership Co-Chair, Retention Chair, Sponsorship Chair, Legislative Co-Chair, as well as opportunities to assist us with special projects, events, and charity initiatives. Board meetings are held on the 2nd Friday of every month.

For more information, please contact us at info@nabip-dallas.org

JOIN NABIP-Dallas

When you join NABIP-Dallas, you also gain membership to NABIP-TX and NABIP. Enjoy the privileges of a membership in the #1 association that represents health and disability agents throughout the nation.

As a member you will have access to a multitude of continuing education opportunities, advanced designation programs, business development tools, and networking opportunities. You will also have the opportunity to take part in advocacy efforts at the state and federal levels of government to advance the interests of health insurance professionals and to promote affordable and responsible private health insurance market solutions.



INDIVIDUAL

**Become a proud member of
NABIP-Dallas**

**Cost of Membership:
\$42.42/Month or \$509/Yearly**

Your membership dollars are divided between the National, State, and Local chapters of the National Association of Benefits and Insurance Professionals.



AGENCY

**We wanted to make sure you
knew about an exciting new
opportunity that may benefit
your agency — and save you
money.**

See if your agency qualifies.

Upcoming Events

Check back regularly for new and upcoming events hosted by NABIP-Dallas!

If you would like to get involved as a **VOLUNTEER** or **SPONSOR** for any of the events, please complete and submit the appropriate form.

Calendar View 

NABIP-Dallas (DAHU) Monthly Luncheons and special events will be held now at different locations. Please carefully check the details.

May 21, 2025| NABIP - Dallas Luncheon

"The Future of Health & Human Interaction"

Special Guest Speaker Julian Sado

New Location: Walnut Glen Tower,
8144 Walnut Hill Lane,
1st Floor Conference Room, Dallas Texas 75231



June 11, 2025| NABIP Dallas Board Induction & Luncheon

Special Guest Speaker Rusty Rice

New Location: 5830 Granite Parkway Plano, TX 75024

July 16, 2025| Guest-Seat to C-suite: Using Podcasts to Open High-Value Doors

Special Guest Speaker: Jared Leshin

New Location: Webinar (Details to follow)

August 20, 2025| NABIP- Dallas all day Rockstar Sales Summit

Details to follow



WEEKLY INSIDER

Your association
overview.

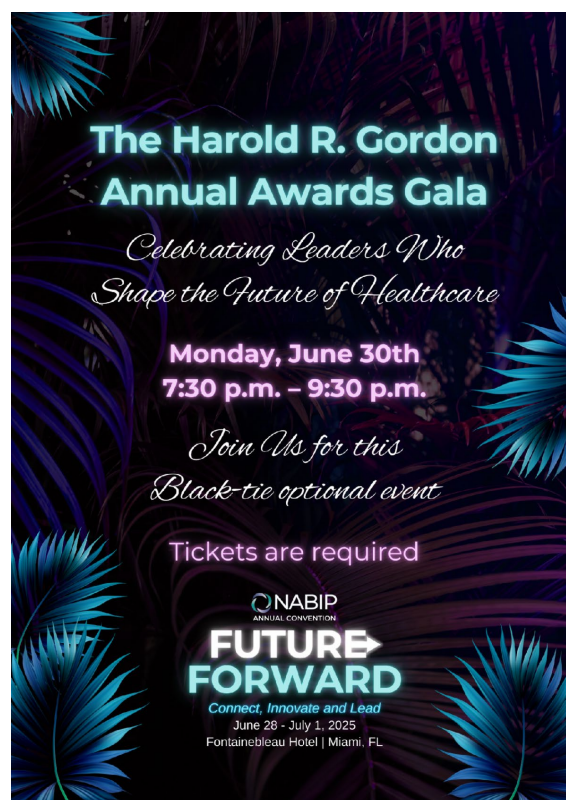


LATEST UPDATES AND OPPORTUNITIES

At the [NABIP Annual Convention](#), on Monday, June 30, from 7:30-9:30 p.m., join us for an elegant evening at the [Harold R. Gordon Annual Awards Gala](#) as we honor outstanding leadership in the health insurance industry. The prestigious Harold R. Gordon Memorial Award will be presented to the "Person of the Year," recognizing someone whose remarkable contributions have made a lasting impact on our industry. **A separate ticket is required** to attend this exclusive event, and tickets are selling fast. [Secure yours today](#) to be part of this special evening of recognition, networking, and celebration.

Apply to serve on NABIP's national committees today! Volunteers are the backbone of our association, driving our initiatives forward and making a lasting impact. Find a role that ignites your enthusiasm and contributes to our impactful work. This is your chance to lead and influence—[applications are due by Friday, May 16](#). Please note that if you are currently serving on a national committee, and would like to continue your work, you do need to reapply to be able to be considered for the 2025-2026 year.

Are you ready to take your insurance career to the next level? Join us at LPRT where top achievers in the industry gather to access unparalleled benefits and networking opportunities. Don't miss out on this chance to soar to new heights! [Apply by May 31](#).





DONATE TO TAHUPAC

TAHUPAC formed to support candidates and members of the Texas Legislature who have philosophies that reflect common sense and an overall understanding of the dynamics of health insurance along with recognizing how NABIP-TX is working to bring more Texans more affordable health insurance plans.

Donate now using the QR code below!



About NABIP TX PAC

The Texas Association of Health Underwriters recognized more than a decade ago the need to become more involved in “politics” and formed NABIP TX PAC to support candidates and members of the Texas Legislature who have philosophies that reflect common sense and an overall understanding of the dynamics of health insurance along with recognizing how NABIP TX PAC is working to bring more Texans more affordable health insurance plans.

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Contribute to NABIP TX PAC

Please consider giving your support to NABIP TX PAC so it can continue to support Texas health insurance consumers. Just complete the below information to become a NABIP TX PAC contributor. You can choose to make a one-time or monthly contribution on the next page.

Prefer paper? [Download NABIP TX PAC Contribution Form](#)

CONTRIBUTE



NABIP-TX E-NEWS



CLICK [HERE](#) TO OPEN THE NEWSLETTER

Ken Martin Scholarship Available Deadline to Apply June 30, 2025

We are currently accepting applications for the Ken Martin Academic Scholarship. The deadline to apply is June 30, 2025.

The NABIP-TX Honorees Corporation, a non-profit public benefit corporation established and supported by members of the National Association of Benefits and Insurance Professionals, offers the Ken Martin Scholarship for Excellence in Communication, established in 2002, for Texas students entering or attending accredited institutions of higher learning.

Other than the recipient being a successful student, the Ken Martin family wishes for the selected student to excel in communications via either debate, creative or essay writing, theatre arts, Music, Website Design, blogging or expressive communication using available means of publication. The applicant's college major is not a significant selection criterion. The scholarship award is to promote the proper written and spoken use of the English language. Ken Martin used this proficiency as an accomplished, published writer and orator in support of the insurance industry, his chosen profession. The scholarship goal is for the recipient to use this same proficiency in communications in whatever career field is chosen. The purpose of the scholarship is to assist a student who may not have top grades but who has demonstrated the desire to communicate ideas.

Please click [HERE](#) to download the guidelines and application.

Support HB 138 (Dean)

Give Texas Lawmakers a Fiscal Note & Impact Statement for Health Coverage Proposals

Texas lags behind other states in using data to show lawmakers how new laws impact the cost of private health coverage for patients and employers. The result: costly new mandates each session and restrictive regulations that take away the flexibility businesses need to lower costs and offer more affordable coverage.

Texas Opportunity for Legislative Transparency

At least 29 states have a process to estimate how legislation will affect the cost of private health coverage, helping lawmakers make informed decisions before adding costs to businesses and families.

Texas Already Has the Data:

Texas has an All-Payer Claims Database (APCD)—a repository of claims and cost data.

- This data can help analyze the impact of legislation and mandates, including costs and savings for employers and families.

Why it Matters: Businesses are facing a 9% increase in health spending this year, making it harder to offer benefits.

- Private employers cover 50% of Texans and pay for most of the monthly premium costs.
- Texas lawmakers should be better informed about how legislation impacts the cost to employers and families.

Growing Concerns: While the Texas Legislature is increasingly interested in lowering costs and ensuring quality coverage, they often consider legislation that raises the cost of insurance.

- Lawmakers lack info on the cost of mandates and regulations on Texas employers and families.

The Bottom Line: Texas needs a new process to estimate the cost impact of health care legislation on employers and families.

- Lawmakers should use the APCD's independent expertise and data to provide transparent, detailed analyses before enacting new laws.





FOR IMMEDIATE RELEASE

April 9, 2025

Press Contact:

Kelly Loussedes, SVP of Public Relations
202.595.3074 or kloussedes@nabip.org

NABIP Applauds Bipartisan Efforts to Protect Seniors Enrolled in COBRA from Unfair Medicare Penalties

Washington, D.C. — The National Association of Benefits and Insurance Professionals (NABIP) commends U.S. Representatives Lloyd Smucker (R-PA), Gus Bilirakis (R-FL), Erin Houchin (R-IN), Angie Craig (D-MN), Donald Norcross (D-NJ), and Mike Thompson (D-CA) for their pivotal roles in introducing the *Medicare Enrollment Protection Act of 2026*. This important legislation would effectively treat COBRA as creditable coverage, similar to seniors who remain on their employer-sponsored coverage and then enroll in Medicare.

Under the current system, seniors on COBRA face penalties for not transitioning to Medicare Part B within eight months of turning 65, despite maintaining the same employer-sponsored coverage where they pay the full premium. The proposed bill aims to eliminate these penalties by offering a separate Medicare enrollment period for these individuals, ensuring they are treated equitably.

"The *Medicare Enrollment Protection Act of 2026* is a crucial advancement in ensuring fair treatment for all seniors, particularly those on COBRA," stated Jessica Brooks-Woods, CEO of NABIP. "The bill enables seniors to choose healthcare options that best suit their personal needs without the fear of a lifetime penalty.

"The introduction of this bill is timely, as it addresses the needs of an increasing number of seniors who choose to remain in the workforce or maintain COBRA coverage for various reasons such as ongoing medical treatments, financial considerations, or family coverage needs. NABIP applauds the bipartisan effort behind this proposal and urges all members of Congress to support its passage, thereby protecting seniors from unnecessary financial burdens and supporting their right to continuous health coverage.

"The efforts reflected in the *Medicare Enrollment Protection Act* align closely with [NABIP's Healthcare Bill of Rights](#), advocating for uninterrupted access to healthcare and health equity. This bill is a testament to bipartisan cooperation and NABIP's dedication to advocating for policies that safeguard the healthcare rights of seniors."

###

[NABIP](#) is the preeminent organization for health insurance and employee benefits professionals, working diligently to ensure all Americans have access to high-quality, affordable healthcare and related benefits. NABIP represents and provides professional development opportunities for more than 100,000 licensed health insurance agents, brokers, general agents, consultants, and benefit professionals through more than 200 chapters across America.



LET'S GO! Join us in Miami, FL, June 28 – July 1, 2025, for NABIP's Annual Convention for a future forward event that will CONNECT, INNOVATE and LEAD you to your best professional self.

Are you ready for a conference that combines sunshine, networking, and impactful learning? Join us for an incredible experience where you'll boost your professional skills, build lasting connections, and enjoy a perfect balance of fun and development!

Here's what awaits you:

- Connect with Leaders and Innovators:** Engage with leadership from health insurance organizations along with innovative speakers from across industries. Gain fresh perspectives and valuable insights to elevate your expertise!

- The Perfect Blend of Learning and Leisure:** From educational sessions and networking to relaxing by the pool, you'll enjoy a mix that keeps you informed, inspired, and energized.

- Discover Cutting-Edge Solutions:** Our solutions-focused exhibit hall is the place to connect with industry experts and trailblazing innovators ready to help you take your work to the next level.

Get ready to experience professional growth, inspiration, and fun in one incredible event. We can't wait to see you there!

Reserve Your Seat!

**Discover the registration rates, policies,
and procedures for the 2025 Annual
Convention.**

REGISTER TODAY



In this Issue

- One more week to apply for NABIP Committees and Councils!
- Enhanced Premium Tax Credits
- House E&C Committee
- Reminder: Take and Share the ACA Marketplace Surveys
- Log Your Meetings with Lawmakers
- Medicare Matters
- Trump Administration Tracker
- A Note on NABIP as a Bipartisan Organization
- State Spotlight: In the Deep South, Healthcare Fights Echo Civil Rights Battles
- PAC Update

NABIP New Member Orientation

New Member Orientation

Fourth Thursday Each Month
9am (PST) 11am (CST) 12pm (EST)

Are You a New Member? Come Check it Out!

Please join the ***Triple Titans***, National Membership Chair, Leslie Shelton, Vice-Chair Charlene Hogeland, and Membership Manager, Val Cramer in our monthly New Member Orientations.

Our mission is to welcome and introduce new Members to the overall NABIP experience by setting them on the path to NABIP success. We strive to provide the latest and greatest insight on Membership by helping Members learn how to:

- *Navigate the NABIP Website*
- *Enhance Your Professional Development*
- *Find an Agent or Chapter*
- *Use Your Voice for Legislative Concerns*
- *Find a Mentor*
- *Earn Accreditations*
- *Meet Like-Minded Members*
- *Make Great Connections in Our Industry*
- *Join a Committee*
- *...and MORE!*

Click [HERE](#) for Zoom Meetings!

Meeting ID: 82634203381 | Passcode: Membership



Welcome to the NABIP Resource Hub! Check out our library of free downloadable content including white papers, guides, eBooks, case studies, reports, industry analysis and much more, provided by experts and vendors within the health insurance and employee benefits industry.

Featured Resource from the Resource Hub

How Section 105 Medical Reimbursement Plans Save on Taxes

If you are looking to learn more about an alternative way of funding medical costs, Section 105 plans, whether Health Reimbursement Arrangements or Medical Expense Reimbursement Plans, could be the right option for you or your client.

NABIP-Dallas Member Resources

- ❖ NABIP-Dallas meets every 3rd Wednesday of the month (with the exception of December). Meeting locations will change each month.
- ❖ New NABIP-Dallas members can register for their first lunch meeting at no cost. Email dahu.org@gmail.com to confirm your registration.
- ❖ [Lone Star \(Virtual\) Chapter](#) frequently offers online CE webinars at no cost for NABIP-Texas members.

Thank you to our Sponsors!

